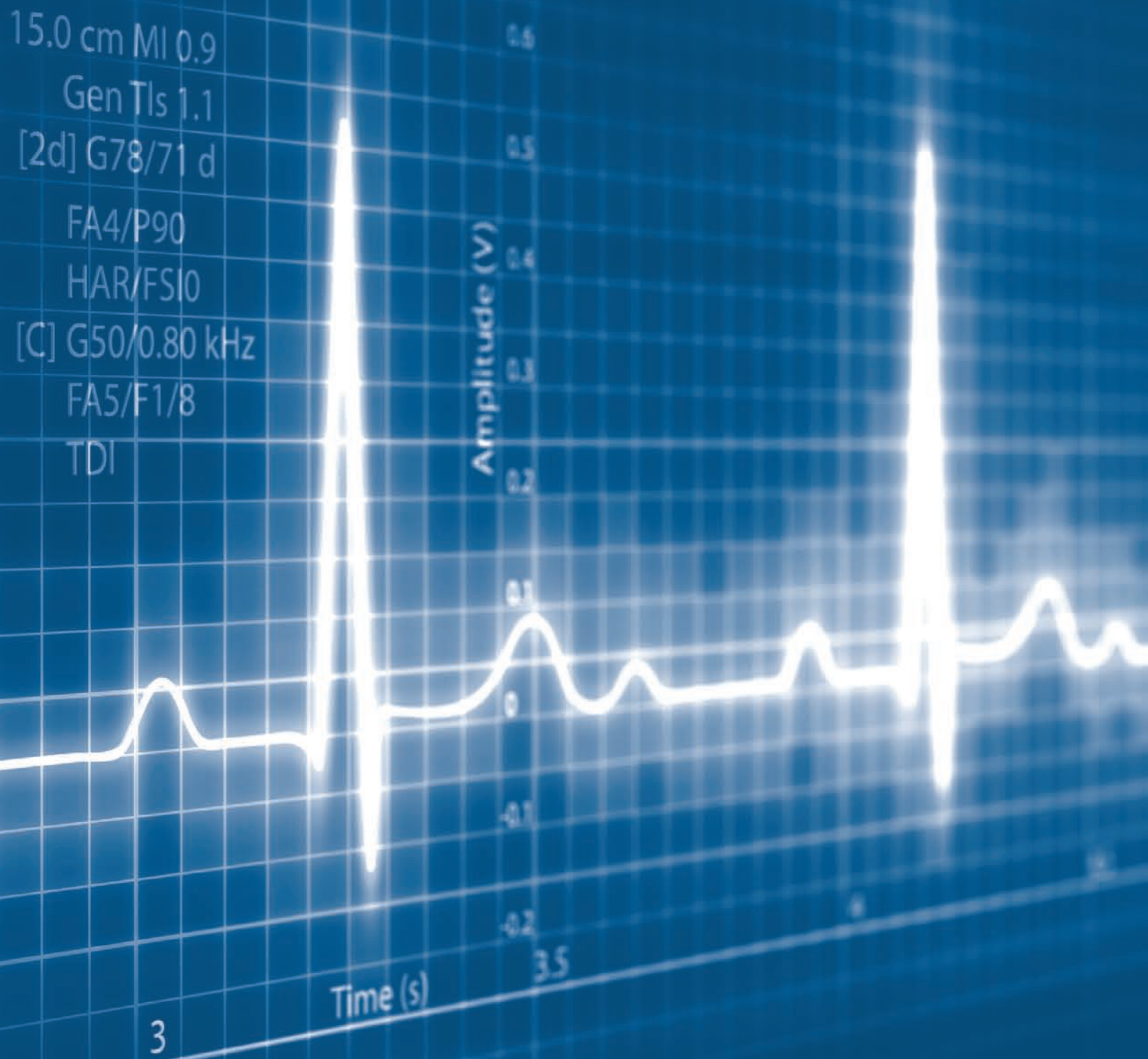


# POWER SOLUTIONS FOR HEALTHCARE FACILITIES





## WHO WE ARE

Schweitzer Engineering Laboratories has delivered solutions for over 25 years that make electrical power systems safer, more reliable, and more economical. Healthcare facilities worldwide take advantage of advanced power management solutions from SEL and are supported by SEL engineers who know their industry and business.

Headquartered in Pullman, Washington, USA, and with three world-class manufacturing centers, SEL has sales offices in more than 15 countries and technical service centers in over 30. We have provided solutions for critical operations in over 125 countries and for some of the most recognizable companies in the world.

With our worldwide, ten-year, no-questions-asked warranty, SEL customers know they can depend on us for high-quality products and exceptional service.





## INDUSTRY EXPERIENCE

SEL provides innovative, technologically advanced power management solutions for several healthcare organizations, including:

- New York Presbyterian Hospital
- Walter Reed Army Medical Center
- University of Nebraska Medical Center
- The Johns Hopkins Hospital
- Cleveland Clinic
- Boise VA Medical Center
- HIMA Hospital, Puerto Rico
- Waikato Hospital, New Zealand

## PERSONALIZED SERVICE

**SEL** provides personalized service and ongoing technical support, consistently ranked by our customers as best in the industry. SEL engineers have field experience and engineering expertise in providing application-specific solutions for electric power systems in healthcare facilities.

**SEL Engineering Services Division** takes a holistic approach to power system design and construction. From engineering studies and design to installation and testing, SEL provides cost-effective engineering, procurement, and construction (EPC) services to customers around the world.

**SEL University** provides power systems training to engineers and technicians. Courses include product application, testing, and integration and automation. Our qualified instructors address current issues in managing power systems by focusing on practical applications and real-world problem solving.



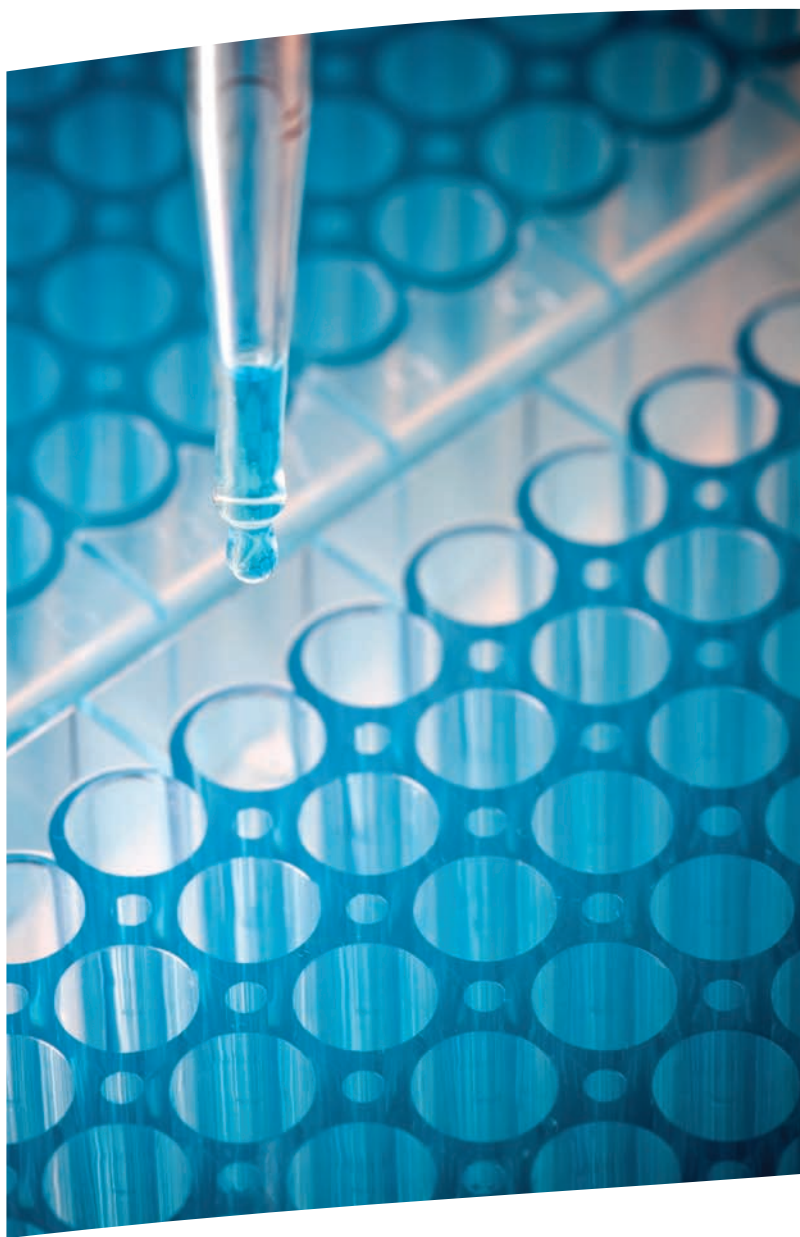
## EXCELLENCE

SEL has built its reputation in the electric utility industry and was chosen as #1 among protective relay manufacturers across all categories in a recent independent study by Newton-Evans Research Company.

With more than 15,000 customers served, SEL has sold over 1.5 million products to industries including healthcare, education, transportation, mission-critical facilities, commercial buildings, water and wastewater, renewable energy, biotechnology, and oil and gas.

SEL takes our commitment to quality seriously, as demanded by our customers' very critical applications, and is certified to the International Standards Organization (ISO) 9001:2008 Quality Management Systems Standard.

The SEL ten-year, worldwide product warranty is proof of our confidence in the quality products we manufacture, following the strictest industry standards.





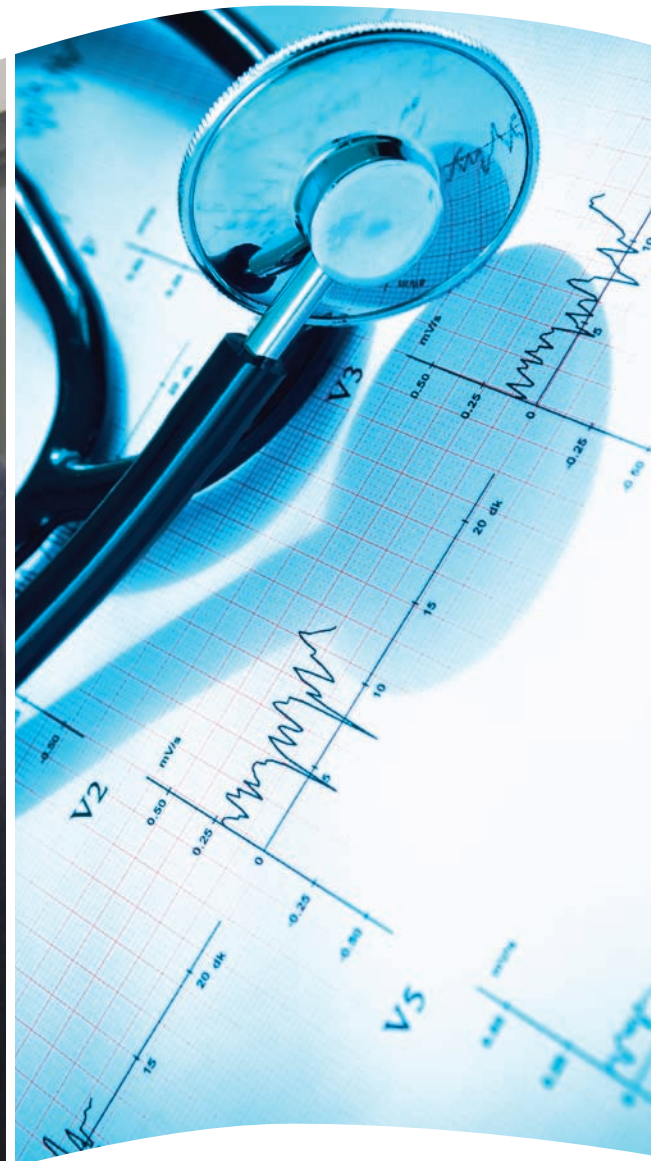
## SOLUTIONS

SEL protection, control, and metering solutions meet the specific needs of the healthcare industry. Our products contribute to the efficiency and safety of your buildings and occupants with:

- Power Management
- Power Protection and Integration
- Power System Automation
- Synchronized Timing
- Metering/Submetering
- Generator and Motor Protection
- Custom Panels and Enclosures
- Data Communications
- Cybersecurity

## RELIABILITY

SEL designs and manufactures products for the world's most challenging production environments to exceed all industry standards for temperature, shock, and electric stress. SEL products operate in a temperature range of  $-40^{\circ}$  to  $+85^{\circ}\text{C}$  ( $-40^{\circ}$  to  $+185^{\circ}\text{F}$ ). They withstand electrostatic shock up to 15 kV and are vibration/shock resistant up to 15 g. SEL products are also built to withstand strong electromagnetic forces generated by various types of medical equipment.



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